

in €m

Bookings Q4 2021	Group	Δ % (yoy)	A&N	Δ % (yoy)	Digital Business	Δ % (yoy)
Number of estimates	12	12	12	12	12	12
Min	188.1	-0.1%	29.6	-40.6%	155.5	12.4%
Max	207.9	10.5%	37.3	-25.1%	175.0	26.5%
Mean	198.6	5.5%	32.8	-34.1%	165.8	19.8%
Median	196.6	4.4%	32.8	-34.1%	165.4	19.5%

P&L Q4 2021	Revenue			Operating Earnings (Non-IFRS)			
	Group	A&N	Digital Business	EBIT (IFRS)	EBITA	EBITA Margin	Net Income
Number of estimates	14	14	14	13	14	14	11
Min	211.8	36.0	125.8	21.2	30.4	14.4%	1.1
Max	246.9	57.1	159.0	40.4	46.4	19.5%	43.4
Mean	232.0	51.9	143.4	31.2	38.7	16.6%	25.6
Median	233.8	52.8	143.1	31.9	38.9	16.9%	27.5

in €m

Bookings FY 2021	Group	Δ % (yoy)	A&N	Δ % (yoy)	Digital Business	Δ % (yoy)
Number of estimates	13	13	13	13	13	13
Min	504.0	2.9%	90.0	-30.2%	396.8	10.0%
Max	530.6	8.4%	118.7	-8.0%	416.3	15.4%
Mean	519.8	6.1%	112.3	-12.9%	407.5	13.0%
Median	518.2	5.8%	114.2	-11.5%	407.9	13.1%

P&L FY 2021	Revenue			Operating Earnings (Non-IFRS)			
	Group	A&N	Digital Business	EBIT (IFRS)	EBITA	EBITA Margin	Net Income
Number of estimates	14	14	14	13	14	14	12
Min	811.0	195.0	452.0	107.9	149.0	18.3%	75.5
Max	846.2	220.3	485.0	133.6	165.0	19.7%	122.5
Mean	831.2	214.6	469.6	121.3	156.8	18.9%	104.0
Median	833.1	216.0	469.3	122.0	156.4	18.8%	107.8

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Bookings FY 2022	Group	Δ % (yoy)	A&N	Δ % (yoy)	Digital Business	Δ % (yoy)
Number of estimates	13	13	13	13	13	13
Min	567.0	7.2%	90.0	-21.4%	467.0	15.3%
Max	653.1	23.1%	126.2	10.4%	526.9	26.6%
Mean	595.1	14.5%	109.7	-2.2%	485.4	19.1%
Median	592.8	14.1%	111.3	0.0%	480.0	18.0%

P&L FY 2022	Revenue			Operating Earnings (Non-IFRS)			
	Group	A&N	Digital Business	EBIT (IFRS)	EBITA	EBITA Margin	Net Income
Number of estimates	14	14	14	13	14	14	12
Min	869.0	194.6	472.5	115.5	152.1	17.5%	102.7
Max	914.5	224.9	560.0	181.0	212.0	23.6%	138.4
Mean	890.5	209.5	525.2	153.8	185.9	20.9%	125.4
Median	891.2	210.9	526.5	156.6	187.4	20.9%	128.1

in €m

Bookings FY 2023	Group	Δ % (yoy)	A&N	Δ % (yoy)	Digital Business	Δ % (yoy)
Number of estimates	12	12	12	12	12	12
Min	635.0	8.2%	89.7	-14.6%	526.0	12.6%
Max	806.7	23.5%	144.4	16.7%	662.3	25.7%
Mean	689.9	15.9%	113.8	4.3%	576.0	18.5%
Median	680.7	15.0%	109.4	7.5%	569.0	18.5%

P&L FY 2023	Revenue			Operating Earnings (Non-IFRS)			
	Group	A&N	Digital Business	EBIT (IFRS)	EBITA	EBITA Margin	Net Income
Number of estimates	13	13	13	13	13	13	11
Min	910.1	191.4	541.1	153.3	183.6	19.4%	121.5
Max	1002.6	226.7	640.0	225.7	249.7	25.1%	179.8
Mean	964.5	211.3	599.6	195.9	225.5	23.4%	155.4
Median	966.5	213.0	603.5	201.8	235.1	24.0%	163.5