

in €m

Bookings Q1 2021	Group	Δ % (yoy)	A&N	Δ % (yoy)	Digital Business	Δ % (yoy)
Number of estimates	13	13	13	13	13	13
Min	82.2	-8.8%	16.0	-50.0%	62.0	6.7%
Max	93.4	3.7%	23.3	-27.2%	72.6	25.0%
Mean	88.0	-2.3%	20.5	-36.0%	67.5	16.2%
Median	89.0	-1.2%	20.6	-35.6%	67.3	15.9%

P&L Q1 2021	Revenue			Operating Earnings (Non-IFRS)			
	Group	A&N	Digital Business	EBIT (IFRS)	EBITA	EBITA Margin	Net Income
Number of estimates	15	15	15	15	15	15	13
Min	179.0	44.4	98.3	8.6	19.4	10.4%	5.0
Max	193.4	54.2	107.2	20.7	29.0	15.1%	20.7
Mean	185.6	48.7	102.6	13.8	23.2	12.5%	14.8
Median	185.9	48.5	101.8	13.0	22.5	12.3%	16.3

in €m

Bookings FY 2021	Group	Δ % (yoy)	A&N	Δ % (yoy)	Digital Business	Δ % (yoy)
Number of estimates	13	13	13	13	13	13
Min	509.5	4.0%	94.0	-27.1%	413.5	14.6%
Max	531.4	8.5%	107.1	-17.0%	435.0	20.6%
Mean	522.8	6.8%	97.6	-24.4%	425.2	17.9%
Median	523.6	6.9%	96.8	-25.0%	424.3	17.6%

P&L FY 2021	Revenue			Operating Earnings (Non-IFRS)			
	Group	A&N	Digital Business	EBIT (IFRS)	EBITA	EBITA Margin	Net Income
Number of estimates	15	15	15	15	15	15	13
Min	814.8	193.0	459.0	94.0	138.4	16.7%	78.4
Max	859.9	220.4	510.0	124.7	163.0	19.0%	107.4
Mean	827.3	204.2	481.3	112.1	145.8	17.6%	98.1
Median	826.0	204.1	482.5	112.4	143.1	17.4%	102.3

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Bookings FY 2022	Group	Δ % (yoy)	A&N	Δ % (yoy)	Digital Business	Δ % (yoy)
Number of estimates	13	13	13	13	13	13
Min	561.9	10.2%	85.8	-9.4%	466.5	12.5%
Max	622.2	20.4%	101.7	2.0%	535.9	25.0%
Mean	602.0	15.1%	95.9	-1.7%	506.0	19.0%
Median	607.0	15.0%	96.6	0.0%	509.3	19.0%

P&L FY 2022	Revenue			Operating Earnings (Non-IFRS)			
	Group	A&N	Digital Business	EBIT (IFRS)	EBITA	EBITA Margin	Net Income
Number of estimates	15	15	15	15	15	15	13
Min	846.5	190.9	497.0	115.5	158.5	18.7%	97.3
Max	933.3	219.3	593.7	181.9	213.3	22.9%	153.2
Mean	887.5	201.8	540.8	153.8	185.0	20.8%	127.9
Median	888.3	200.0	541.5	150.7	181.3	20.9%	125.1

in €m

Bookings FY 2023	Group	Δ % (yoy)	A&N	Δ % (yoy)	Digital Business	Δ % (yoy)
Number of estimates	12	12	12	12	12	12
Min	612.0	8.9%	79.8	-7.0%	516.6	10.7%
Max	764.8	22.9%	120.0	20.0%	669.9	25.0%
Mean	702.8	16.8%	101.6	6.0%	601.2	18.8%
Median	704.0	17.0%	100.9	5.1%	596.7	18.5%

P&L FY 2023	Revenue			Operating Earnings (Non-IFRS)			
	Group	A&N	Digital Business	EBIT (IFRS)	EBITA	EBITA Margin	Net Income
Number of estimates	14	14	14	14	14	14	12
Min	906.6	184.8	556.4	159.7	204.7	22.3%	137.2
Max	1019.0	220.5	680.3	241.0	265.9	26.1%	190.9
Mean	965.1	200.9	617.0	202.6	233.0	24.1%	161.2
Median	964.4	201.5	619.1	200.0	229.8	23.9%	163.5