

as of 20-Jan-2020

in €m

Q4 / 2019	Total Revenue	DBP ex Cloud & IoT	Cloud & IoT	Revenue A&N	EBIT	Non IFRS EBITA	Net Income (Non-IFRS)
Number of estimates	15	15	15	15	15	15	14
Min	221.5	110.3	14.9	46.4	58.6	73.7	38.7
Max	273.3	145.9	34.0	62.8	79.5	93.3	62.2
Mean	257.8	132.7	21.8	56.6	71.6	82.7	54.4
Median	258.3	132.3	22.1	58.3	73.0	82.5	55.8

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FY 2019	Total Revenue	DBP ex Cloud & IoT	Cloud & IoT	Revenue A&N	EBIT	Non IFRS EBITA	Net Income (Non-IFRS)
Number of estimates	15	15	15	15	15	15	15
Min	857.1	407.0	45.8	216.1	207.5	249.9	152.0
Max	908.9	442.6	65.0	232.8	227.3	267.0	188.7
Mean	893.4	429.3	52.8	226.3	220.3	259.0	177.1
Median	894.0	429.0	53.1	228.1	222.0	258.6	181.3

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FY 2020	Total Revenue	DBP ex Cloud & IoT	Cloud & IoT	Revenue A&N	EBIT	Non IFRS EBITA	Net Income (Non-IFRS)
Number of estimates	15	15	15	15	15	15	14
Min	831.0	291.5	64.4	200.0	173.2	202.3	136.9
Max	919.0	439.5	172.8	232.0	206.4	245.1	169.7
Mean	875.0	389.9	86.2	215.8	192.1	227.0	154.8
Median	882.0	391.5	79.6	216.8	192.2	229.6	157.3