

as of 11-Apr-2019

in €m

Q1 / 2019	Total Revenue	DBP ex Cloud & IoT	Cloud & IoT	Revenue A&N	EBIT	Non IFRS EBITA	Net Income (Non-IFRS)
Number of estimates	17	17	17	17	17	17	17
Min	192.9	91.3	10.2	43.4	35.2	45.5	29.9
Max	203.1	98.5	14.3	48.0	43.0	52.0	37.5
Mean	196.9	94.1	11.9	45.1	39.6	49.1	33.9
Median	196.1	93.2	11.8	44.8	39.8	49.7	33.9

# software AG AG Consensus Analyst Estimates for Software AG

as of 11-Apr-2019

in €m

FY 2019	Total Revenue	DBP ex Cloud & IoT	Cloud & IoT	Revenue A&N	EBIT	Non IFRS EBITA	Net Income (Non-IFRS)
Number of estimates	16	16	16	16	16	16	15
Min	892.2	444.2	52.7	205.9	203.4	249.1	168.3
Max	915.5	459.8	65.0	218.5	233.4	270.9	189.6
Mean	902.9	451.2	57.1	212.5	221.6	261.2	181.5
Median	901.8	451.3	56.9	211.8	223.5	260.8	182.8