

as of 7-Mar-2019

in €m

Q1 / 2019	Total Revenue	DBP ex Cloud & IoT	Cloud & IoT	Revenue A&N (BL)	EBIT	Non IFRS EBITA	Net Income (Non-IFRS)
Number of estimates	7	7	7	7	6	7	7
Min	192.9	91.3	10.3	42.5	37.3	45.5	29.7
Max	202.1	96.8	14.3	48.1	41.8	52.9	37.7
Mean	196.3	94.1	11.7	44.5	39.8	48.7	33.6
Median	195.8	94.4	11.8	44.1	39.8	49.0	33.4

 **software** AG Consensus Analyst Estimates for Software AG

as of 7-Mar-2019

in €m

FY 2019	Total Revenue	DBP ex Cloud & IoT	Cloud & IoT	Revenue A&N	EBIT	Non IFRS EBITA	Net Income (Non-IFRS)
Number of estimates	7	7	7	7	6	7	7
Min	892.2	445.0	54.2	205.9	216.8	249.1	176.4
Max	910.9	458.0	65.0	217.8	230.4	268.5	188.9
Mean	902.4	451.2	57.3	211.3	224.8	260.8	183.4
Median	901.4	451.7	56.8	210.3	224.1	260.8	183.1