

as of 13-Jul-2018

in €m

Q2 / 2018	Total Revenue	DBP ex Cloud & IoT	Cloud & IoT	Revenue A&N (BL)	EBIT	Non IFRS EBITA	Net Income (Non-IFRS)
Number of estimates	15	15	15	15	15	15	11
Min	203.0	97.9	6.0	44.6	44.8	54.4	36.0
Max	211.4	106.6	8.1	49.4	51.0	61.0	42.0
Mean	206.7	102.3	7.3	47.9	47.5	57.4	39.6
Median	207.3	102.4	7.4	48.5	47.6	56.6	39.7

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FY 2018	Total Revenue	DBP ex Cloud & IoT	Cloud & IoT	Revenue A&N	EBIT	Non IFRS EBITA	Net Income (Non-IFRS)
Number of estimates	15	15	15	15	15	15	11
Min	841.3	422.8	28.2	194.6	215.0	258.0	183.0
Max	886.3	453.5	35.0	211.5	236.0	281.2	195.4
Mean	872.1	441.1	31.2	205.9	230.3	272.3	189.1
Median	875.7	443.6	30.5	207.5	232.8	271.7	189.1

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FY 2019	Total Revenue	DBP ex Cloud & IoT	Cloud & IoT	Revenue A&N	EBIT	Non IFRS EBITA	Net Income (Non-IFRS)
Number of estimates	14	14	14	14	14	14	10
Min	873.2	435.6	44.8	183.3	231.8	248.4	193.5
Max	927.0	470.1	68.2	203.1	260.2	302.4	209.4
Mean	903.0	456.6	54.2	197.3	245.9	284.3	200.3
Median	906.8	457.7	54.4	199.7	247.2	283.4	200.0