

software^{AG} Consensus Analyst Estimates for Software AG

as of 29-May-2018

in €m

Q2 / 2018	Total Revenue	Revenue DBP (BL all in)	DBP ex IoT/Cloud	IoT/Cloud	Revenue A&N (BL)	EBIT	Non IFRS EBITA	Net Income (Non-IFRS)
Number of estimates	8	8	8	8	8	8	8	7
Min	203.3	106.2	99.4	6.0	46.0	44.8	54.7	38.2
Max	209.2	112.3	104.8	7.8	48.7	50.0	60.5	42.0
Mean	205.8	109.5	102.4	7.1	47.6	47.3	57.0	39.8
Median	205.5	109.7	103.0	7.2	47.9	47.2	56.8	39.6

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FY 2018	Total Revenue	Revenue DBP (BL all in)	DBP ex IoT/Cloud	IoT/Cloud	Revenue A&N	EBIT	Non IFRS EBITA	Net Income (Non-IFRS)
Number of estimates	8	8	8	8	8	8	8	7
Min	855.2	463.5	433.5	27.1	199.9	215.0	263.9	183.5
Max	880.6	485.5	453.5	34.4	210.7	236.0	281.2	195.4
Mean	872.0	473.9	443.3	30.6	205.3	230.2	273.3	188.8
Median	873.9	475.1	442.8	30.4	204.7	231.2	272.3	189.1

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Number of estimates	8	8	8	8	8	8	8	7
Min	873.2	492.9	445.9	40.7	185.4	235.9	281.6	194.2
Max	925.1	536.0	472.0	68.2	203.1	260.2	302.4	209.4
Mean	902.2	511.5	458.4	53.1	196.0	247.7	288.8	200.3
Median	906.6	509.3	457.7	51.1	196.5	246.5	286.5	199.5